

Message Text

UNCLASSIFIED

PAGE 01 HELSIN 00569 141521Z

63

ACTION EUR-12

INFO OCT-01 ISO-00 EB-07 /020 W
----- 052719

R 141440Z MAR 75
FM AMEMBASSY HELSINKI
TO USDOC WASHDC
INFO SECSTATE WASHDC 8412

UNCLAS HELSINKI 0569

E.O. 11652: N/A

TAGS: BTIO BTRA FI

SUBJECT: LICENSING/INVESTMENT OPPORTUNITY IN PENICILLIN PRODUCTION

BEGIN SUMMARY. FINLAND'S LARGEST MAUFACTURER OF
PHARMACEUTICAL PRODUCTS, ORION-YHTYMA OY (SEE WTDR MARCH 14,
1974) IS SEEKING U.S. KNOW-HOW OR UP TO 50 PERCENT U.S.
PARTICIPATION FOR EXPANSION OF PENICILLIN PRODUCTION IN ITS
SUBSIDIARY, FERMION OY. CHIEF REQUIREMENT IS FOR GUIDANCE
ON CONTROLS FOR A LARGE FEMENTATION PLANT TO ACHIEVE
OPTIMUM OUTPUT. PENTTI KOSKEL, ORION'S BOARD CHAIRMAN,
WILL BE IN THE USA EARLY IN APRIL AND IS SEEDKING APPOINT-
MENTS AT THE DECISION-MAKING EXECUTIVE LEVEL. END SUMMARY.

1. DR. KOSKELO HAS PROVIDED THE FOLLOWIING BACKGROUND
INFORMATION ON THIS LICENSING/INVESTMENT OPPORTUNITY: QUOTE:

"FERMION OY IS A FINNISH COMPANY FOR THE MANUFACTURE OF
PENICILLION, HALF SYNTHETIC PENICILLINS AND PHARMA-
CEUTICAL RAWMATERIALS. FERMION IS OWNED FIFTY-FIFTY
BY ORION-YHTYMA OY, A PRIVATE-OWNED ENTERPRISE AND BY
KEMIRA OY, A GOVERNMENT-CONTROLLED COMPANY, WHICH IS
THE LARGEST COMPANY IN FINALND MANUFACTURING CHEMICALS
AND FERTILIZERS.

FERMION'S PENICILLIN PLANT WHICH WAS OPENED ABOUT ONE
YEAR AGO IS TOO SMALL FOR PROFITABLE PRODUCTION IN
THE LONG RUN AND REQUIRES EXTENSION. OPTIMUM OUTPUT
IN A LARGE FERMENTATION PLANT REQUIRES A CAREFUL CONTROL
OF THE PROCESS. FERMION IS LOOKING FOR KNOW-HOW FOR A
LARGE SCALE PRODUCTION. BEFORE ANY DECISIONS FOR
UNCLASSIFIED

UNCLASSIFIED

PAGE 02 HELSIN 00569 141521Z

EXTENSION OF THE PLANT ARE MADE, WE WOULD LIKE TO

INQUIRE FROM A FEW LARGE ANTIBIOTIC PRODUCERS IN THE U.S. WHETHER THEY HAVE ANY INTEREST FOR SELLING EH KNOW-HOW OR JOINING FERMION. AN OWNERSHIP OF 50 PERCENT WOULD BE POSSIBLE. THE FINNISH GOVERNMENT WILL PROBABLY ALLOW A 50 PERCENT OWNERSHIP FOR A FOREIGN COMPANY IN THIS SPECIAL CASE.

I INTEND TO VISIT THE U.S. EITHER APRIL 2 TO 4 OR APRIL 9 TO 12 AND WOULD LIKE TO DISCUSS THE MATTER ON A MANAGEMENT LEVEL IN THE FOLLOWING COMPANIES:

1) BRISTOL LABORATORIES, P.O. BOX 657, SYRACUSE, NEW YORK 13201, TELEX WUT 93-7341 BRISINT SYR; 2) CHAS. PFIZER & CO. INC., 235 EAST 42ND ST., NEW YORK, N. Y. 10017, TELEX TWX 212-867-7434 PFIZER NY; 3) ELI LILLY, INDIANAPOLIS, INDIANA, TELEX: TWX 810-341-3358 ELI LILLY IP; 4) SQUIBB AND SONS INC., 445 WEST 59TH ST., NEW YORK, N.Y. 10018.

I WOULD APPRECIATE, IF YOU COULD FIND OUT THE RIGHT PERSONS WHO ARE IN A POSITION TO MAKE DECISIONS. END QUOTE

2. ORION-YHTYMA OY ALSO REPRESENTS THE U.S. FIRMS DOW CHEMICAL AND MALLINCKRODT CHEMICAL WORKS. THE EMBASSY'S WTDR CITED ABOVE STATED THAT LOCAL KNOWLEDGEABLE SOURCES OF INFORMATION GAVE A VERY HIGH RATING TO THE ORGANIZATION AND ITS MEMBERS. IT IS AN EXCELLENT TRADE CONTACT FOR U.S. FIRMS". DR. KOSKELO SAID HE WAS NOT INTERESTED IN CONTACTING U.S. FIRMS OTHER THAN THOSE LISTED ABOVE.

3. ACTION REQUESTED: PLEASE CABLE SOONEST NAMES OF EXECUTIVES OF FOUR COMPANIES LISTED ABOVE AT DECISION-MAKING LEVEL WITH WHOM CHAIRMAN OF THE BOARD KOSKELO CAN DISCUSS THIS PROPOSITION. EMBASSY WISHES PASS NAMES ON TO KOSKELO AT EARLIEST OPPORTUNITY. PLEASE SEND PARTIAL LIST IF PREPARATION OF FULL LIST DELAYED. AUSTAD

UNCLASSIFIED

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 14 MAR 1975
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1975HELSIN00569
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D750090-0829
From: HELSINKI
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1975/newtext/t19750351/aaaabtif.tel
Line Count: 99
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION EUR
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Review Action: RELEASED, APPROVED
Review Authority: ShawDG
Review Comment: n/a
Review Content Flags:
Review Date: 13 JUN 2003
Review Event:
Review Exemptions: n/a
Review History: RELEASED <13 JUN 2003 by BalzMJ>; APPROVED <02 MAR 2004 by ShawDG>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
05 JUL 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: LICENSING/INVESTMENT OPPORTUNITY IN PENICILLIN PRODUCTION BEGIN SUMMARY. FINLAND'S LARGEST MAUFACTURER OF
TAGS: BTIO, BTRA, FI
To: COM
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 05 JUL 2006